



Paris and Béziers, 24 July 2024

# Press release

## IDICO SELLS ITS MINORITY STAKE IN AERO NEGOCE INTERNATIONAL (ANI) TO THE BOSSARD GROUP

Paris, 24 July 2024 – idiCo, private equity house investing in French SMEs, announces the sale of its minority stake in Aero Negoce International (ANI) to the Zurich-listed and family-owned Bossard group. idiCo invested in ANI in July 2017, alongside the Bianchini family (Patrick Bianchini and Nathalie Boucheron), the majority shareholders. This is the tenth exit of the idiCo Croissance 4 fund, managed by the idiCo Lower-Mid Cap team (formerly Omnes Development and Transmission Mid Cap).

Founded in 1993 and based in Béziers (France), ANI is an independent French fasteners distributor for the Aerospace & Defense market. With privileged access to a large base of more than 600 suppliers, ANI manages over 60,000 references. The group can therefore agilely supply its loyal and solid customer base of more than 500 clients in the Aerospace & Defense supply chain, including leading equipment manufacturers. The group has grown from a revenue of €16m in 2017 to over €25m in 2024 and employs more than 30 persons.

Over its partnership with idiCo, ANI has structured its managerial transition and expanded internationally, successfully entering the Asian market with the opening of an office in Malaysia. The company also significantly beefed up its relationships with key clients, securing major contracts. ANI is also now an official supplier of Airbus.

Transaction completion, subject to regulatory approval, is expected by the end of 2024.

Patrick Bianchini and Nathalie Boucheron, family shareholders of ANI: "We are delighted with this new step for ANI. We also want to highlight the involvement of idiCo, who has steadily supported us over the last 7 years, helping us implement the managerial transition of our company, preparing us for this new phase of development."

Stéphane Roussilhe, Partner at idiCo: "ANI perfectly illustrates our investment strategy: to act as a key shareholder alongside management and support them in the development of their company, particularly internationally and through the structuring of intergenerational transition."





### Sellers' Representatives:

- idiCo: Stéphane Roussilhe, Etienne Chemel, Oksana Tordjman Bolis
- ANI: Patrick Bianchini, Nathalie Boucheron, Brice Dallard, Laure Bonomo
- M&A Advisor: Lincoln International (Charles de Fels, Margaux Avril, Vincent Lefort, Pierre Sandrin)
- Financial Advisor: EY (Emmanuel Picard, Sami Fourati)
- Legal Advisor: Winston & Strawn (Grine Lahreche, Audrey Szultz, Vincent Bourrelly, Thomas Pulcini, Alban Castarède)

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## About idiCo

Derived from Omnes Capital's investment activity, idiCo is a major player in private equity and private debt in the small to lower-mid cap segment, authorized by the French Financial Markets Authority, and a subsidiary of the IDI Group.

idiCo invests in French SMEs and mid-sized companies through minority and majority equity stakes or bond financing to support them in responsible value creation through 3 main strategies: lower-mid cap, small cap, and private debt.

idiCo manages nearly €1 billion in assets spread across 31 portfolio investments and has supported over 110 companies in recent years. The management company operates primarily in the healthcare, B2B services, technology, and industry sectors. <u>www.idico.fr</u>

## About ANI

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### About the Bossard Group

The Bossard Group is a leading strategic partner for industrial fastening and assembly technology solutions to OEM customers globally with proven expertise in engineering and logistic services.

Bossard was founded in Zug in 1831. Today local and multinational companies count on Bossard's expertise to increase their productivity – with success. Bossard calls this concept, which is also a promise to its customers Proven Productivity. This includes, among other things, optimizing processes and reducing inventories to increase the efficiency and productivity sustainably. In addition, Bossard is considered a pioneer in developing intelligent production facilities in line with Industry 4.0.

With more than 2,900 employees at 81 locations in 31 countries throughout the world, the Bossard Group generated CHF 1,069.0 million in sales in the financial year 2023. Bossard is listed on the SIX Swiss Exchange. swww.bossard.com

### Press contacts

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