



Paris, 3<sup>rd</sup> May 2021

### Press Release

## **Intys, Belgian consultancy firm signs a second acquisition in France, backed by its investor Omnes**

Intys has acquired, with the support of its investor Omnes, JAGGAER BPO, the outsourcing arm of JAGGAER France. It is the second acquisition completed by the Belgian consultancy firm since Omnes' invested in the company in July 2019.

Based in Brussels, Intys is one of the leading consultancy firms in Belgium. A multi-specialist player, Intys possesses recognised expertise in the healthcare, energy, industrial and financial services sectors. Its 80 clients include leading companies and institutions in Belgium, Luxembourg and France. The firm generated a €39 million turnover in 2020 and has a staff of 400.

JAGGAER, an international spend management company, is refocussing on its software business with its Source-to-Pay suite JAGGAER ONE and has decided to de-merge from its two business lines JAGGAER BPO and JAGGAER Advisory. Intys has bought the JAGGAER BPO (Business Process Outsourcing) division, a specialist player in the procurement sector. It provides operational support to its clients and can oversee the management of specific procurement families under the framework of long-term assignments.

The JAGGAER Advisory division has been purchased by the audit and consulting firm PwC France and Maghreb.

This acquisition fits in perfectly with Intys' strategy defined in 2019, which notably focusses on growth via acquisitions based around geographical and business synergies.

Philippe Metz, the CEO and co-founder of Intys: *"For the past few years Intys has focussed on offering its clients contractual and support models that are increasingly innovative, simple and straightforward, which ensures ongoing excellence in terms of the quality of deliverables. I firmly believe that beyond the obvious geographical and sectorial synergies, JAGGAER BPO's know-how and experience in the field represent a major asset for Intys, which will generate more than 20% of its income thanks to this style of contractual relationship".*

Jim Bureau, CEO of JAGGAER declared that *"As a leader in source-to-pay technology, we continue to focus on providing added value and intelligence to buyers and suppliers via our worldwide network, that is constantly expanding. We are proud to sell and transfer our French BPO and Advisory divisions to such competent hands as Intys and PwC respectively".*

Jess Wizman, Director of Investment, Omnes: *"We are delighted to support Intys in its growth via this second acquisition since we invested in the company in 2019, which strengthens the presence of Intys in France, servicing its prestigious clients in the outsourcing sector".*



## Participants

### **Omnes, Growth Capital & Mid-Cap Buyout**

Stéphane Roussilhe, Partner

Jess Wizman, Director

Céleste Lauriot dit Prévost, Associate

\*\*\*\*\*

### About Omnes

Omnes is a leading Paris-based European investor in private equity and infrastructure. With €5 billion of assets under management, Omnes provides SMEs with the capital needed to finance growth. The firm has dedicated investment teams across three key areas: Venture Capital, Buyout & Growth Capital and Infrastructure. Omnes is owned by its employees. Omnes is committed to ESG factors and has set up the Omnes Foundation in aid of children's charities. It is also a signatory to the United Nations Principles for Responsible Investment (PRI). [www.omnescapital.com](http://www.omnescapital.com)

### About Intys

Founded in Belgium in 2007 by Michel Van Hemele and Philippe Metz, Intys is a multi-specialist consultancy for operational performance, with recognised expertise in the health, energy, industry and financial services sectors. Intys' client base includes large international corporations and key European institutional players. The firm generated a €39 million turnover in 2020 and has a staff of 400 distributed over 3 countries (Belgium, France and Luxembourg).

[www.intyspartners.eu](http://www.intyspartners.eu)

### About JAGGAER: Procurement Simplified

JAGGAER is the world's largest independent spend management company, connecting its customers to a network of 4 million suppliers in 70 countries, served by offices located in America, APAC, Asia and the EMEA region. JAGGAER offers complete SaaS-based source-to-pay e-procurement solutions, notably with advanced spend analytics, category management; supplier, sourcing and contract lifecycle management, e-procurement, billing, and supply chain and stock management. All of these solutions are hosted on JAGGAER ONE, a single platform. JAGGAER has pioneered spend solutions for over two decades and continues to lead and innovate by listening to customers and stakeholders in all industrial, public service and university sectors. JAGGAER owns 37 patents, more than any other spend management company.

### Press contacts

Intys: Chloé Charrière, [chloe.charriere@intys.eu](mailto:chloe.charriere@intys.eu) – +32 2 761 92 70

Omnes: Aurélie Blanchard-Massoni, [aurelie.blanchard-massoni@omnescapital.com](mailto:aurelie.blanchard-massoni@omnescapital.com) - +33 0 80 48 79 52