



Paris, 5 October 2022

Press release

Omnes acquires shares in Nuevo Conseil et Formation and makes the first investment for the Omnes Croissance 5 fund

Omnes is investing €19 million in Nuevo Conseil et Formation (“Nuevo”) as part of a primary LBO. Headquartered in Neuilly-Plaisance in Seine-Saint-Denis, Nuevo is a leading player in the Île-de-France in professional training and careers guidance, mainly for job seekers.

Founded in 2012 by its current chief executive Jean-Philippe Denizot, Nuevo is a professional training organisation. With offices in the Île-de-France and the Centre region, the company has nearly 100 employees, as well as using around 70 external trainers. It generated revenue of €19 million in 2021.

Nuevo is “Qualiopi” certified and has a portfolio of multi-year contracts with public bodies such as Pôle Emploi and the Île-de-France Regional Council. The company operates 25 centres, offering a mix of face-to-face and remote training for basic, professional and degree-level qualifications in areas ranging from basic skills, digital skills and sales to health and social care and foreign languages. In 2021, the organisation provided nearly 150,000 hours of training to 18,000 trainees.

Nuevo has an ambitious organic growth plan, aimed at doubling its size in the medium term by strengthening local positions, expanding into new regions and diversifying towards B2B.

Etienne Chemel, Director, Omnes: *“This investment is an illustration of our investment case, namely supporting a founder-manager in a primary transaction to create a fast-growing SME in a buoyant market. By helping people return to employment, the training that Nuevo provides has a strong social impact which is fully in line with our keen commitment to non-financial issues.”*

Stéphane Roussilhe, Partner, Omnes: *“This transaction is the first investment by the Omnes Croissance 5 fund, which supports high-potential French SMEs and mid-caps. Omnes received support from investors in its previous funds as well as French and foreign institutional investors to carry out this first primary deal.”*

Jean-Philippe Denizot, Chairman, Nuevo: *“We are pleased to welcome the Omnes funds as shareholders in Nuevo. This partnership will enable us to equip ourselves to continue growing in our existing market and to start new activities in connected fields.”*

Participants

Omnes, Growth Capital and Mid-Cap Buyout

Stéphane Roussilhe, Partner
Etienne Chemel, Director
Céleste Lauriot dit Prévost, Principal
Aubrey Stewart-Quinquis, Associate

Advisers

Legal advisers to the buyer: Mermoz (Gilles Roux, Gaspard Le Pomellec, Lucie Lahaye)
Tax structuring advisers: Mermoz (Laurent Ragot)
Financial advisers to the buyer: Advance Capital (Thomas Récipon, Mélanie Kheav, Baptiste Olagne)



Strategic advisers to the buyer: Lafayette & Associés (Jean-Christophe Chamayou, Chloé Cooper)
ESG advisers: Indéfi (Emmanuel Parmentier, Zoya Bragina)
M&A advisers to the sellers: DM Corporate Finance (Charles Dodier, Anne-Cécile Rivet)
Legal advisers to the sellers: HPML (Thomas Hermetet)
Financing advisers: CARDS (Chucri Serhal)
Senior debt: LCL (Erik Pebreuil, Nicolas Utku), Caisse d'Epargne (Cédric Alin), Crédit du Nord (Amaury Bonnet)
Hedging advisers: Keriux Finance (Sébastien Rouzaire)

About Omnes

Omnes is a major player in private equity and infrastructure. With more than €5 billion in assets under management, Omnes provides companies with the capital they need to fund their growth, in three key areas: venture capital, growth & buyout capital and infrastructure. Omnes is wholly owned by its employees. Omnes is committed to ESG issues and has set up the Omnes Foundation to fund initiatives in favour of children and young people. It is a signatory to the United Nations Principles for Responsible Investment (PRI). www.omnescapital.com

About Nuevo

Nuevo Conseil et Formation is a human resources consultancy and training organisation headquartered in Neuilly Plaisance (Île-de-France)
<https://www.nuevo.fr/>

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