

# **COMMUNIQUE DE PRESSE**

## 20 JUNE 2023

Hexagone, a leading actor in institutional investment, welcomes idiCo, alongside Bpifrance, as minority investors.

Paris, June 20, 2023 - Hexagone opens its capital to idiCo and Bpifrance to accelerate growth and support the company's ambitious development plan. This transaction was led by the founding management team of Hexagone Group (Isabelle Renault, Frédéric Cezard, Thomas Albert, Caroline Serpagli).

For the past 10 years, Hexagone has been assisting investors with all aspects of their investments. Hexagone's role is to complement investors' expertise with tailored interventions based on their needs.

Hexagone's services include portfolio allocation, organizing calls for bids, due diligence, product selection, and intermediation. On the downstream side, the group provides performance reporting, risk reporting, transparency, and ESG analysis.

With 320 supported investors, including 290 French institutional investors, and 7.5 billion intermediated, the group relies on its deep understanding of various asset classes and its ability to react quickly to adapt investment recommendations to market trends. Recognized as one of the few one-stop-shop players in the industry, Hexagone holds a unique position in the market.

Hexagone currently employs a team of 26 professionals, including 7 experienced partners with complementary expertise, and generated approximately 11 million euros in revenue in 2022.

**Isabelle Renault, President of Hexagone Group**: "This collaboration will allow us to benefit from the support of a team of specialists who share our values and ambitions. We have been particularly attentive to the fact that idiCo and Bpifrance are sensitive to our ESG initiatives, especially our research department and ESG committee, which are at the heart of our corporate strategy. This transaction also represents an opportunity to recognize the loyalty of our teams by involving them in our successes and objectives."

**Frédéric Cezard, CEO of Hexagone Group**: "The entry of idiCo and Bpifrance into Hexagone's capital will open new perspectives for our company by enabling us to scale up. This partnership will also provide us with the opportunity to consider external growth operations to strengthen our financial and non-financial reporting offerings. We also see this support as an opportunity to expand into other European countries."

**Stéphane Roussilhe, Associate Director, Head of the Lower Mid Cap team at idiCo**: "Hexagone will be the fourth investment of our Croissance 5 fund and the first in the investment consulting sector, a sector that idiCo is familiar with. We are delighted to support the management team in their ambitious growth strategy."

**Isa Schulz, Investment Director at idiCo**: "We are thrilled to support the four founding managers in a new phase of development for Hexagone. Furthermore, we were particularly attracted to the strong values of the management team and their commitment to being at the forefront in terms of ESG."

Elyssa Maufras du Châtellier, Investment Director at Bpifrance: "We were impressed by the dynamism of Hexagone Group's management team, their remarkable track record, and their vision for the future. We are

delighted to support them alongside idiCo in this new phase of development, driven by strong organic growth and a very ambitious external growth strategy."

## Stakeholders of the deal:

idiCo: Stéphane Roussilhe, Isa Schulz, Céleste Lauriot dit Prévost, Romane Amiot, Oksana Tordjman Bolis

Bpifrance: Elyssa Maufras du Châtellier, Ludovic Soulabaille, Hervé Coindreau

# **Buyer Advisors:**

Conseil Juridique : Hogan Lovells (Stéphane Huten, Ali Chegra, Shanna Hodara, Maximilien Roland) Conseil Financier : Advance Capital (Thomas Récipon, Gueorgui Gueorguiev, Jean-Baptiste Santé)

Conseil Stratégique : Strategy& (Romain Godard, Wissam Iskandar)

Conseil ESG: Indefi (Emmanuel Parmentier, Zoya Bragina)

#### Sales Advisors:

Conseil M&A: FIG Partners (Alexandre Morin, Younes Seddiki)

Conseil Juridique: McDermott Will & Emery (Grégoire Andrieux, Julien-Pierre Tannoury)

Conseil Financier : Eight Advisory (Guillaume Catoire, Franck Pignède)

Lenders: Crédit Agricole Brie Picardie (Pierre Adrien Oger), Crédit Lyonnais (Damien Fraillon)

Lender Advisors: Cornet Vincent Ségurel (André Watbot)

## **About Hexagone**

For the past 10 years, Hexagone Group has been helping investors with all their investment issues. Its business is to complement investors' expertise with tailor-made solutions to meet their needs. The 26-strong team is made up of 7 experienced partners with complementary backgrounds and expertise. With 300 investors, including 290 French institutional investors, and €7.5 billion under management, the group brings its experience, pragmatism and convictions to every client request. <a href="https://groupe-hexagone.com/">https://groupe-hexagone.com/</a>

#### About idiCo

A spin-off from Omnes' private equity business and now a subsidiary of IDI, idiCo is a major player in private equity and private debt serving French SMEs. idiCo is a French player in buyout and expansion capital, focusing mainly on the B2B Services, Healthcare and Tech sectors through LBO and expansion capital transactions. idiCo manages close to €1.0 billion in assets across 31 portfolio investments and has supported more than 110 companies in recent years. idiCo is a portfolio management company approved by the AMF (Autorité des Marchés Financiers) since 7 March 2023 (approval number GP-20230007).https://idico.fr/

# **About Bpifrance**

Bpifrance finances companies - at every stage of their development - through loans, guarantees and equity. Bpifrance supports them in their innovation and international projects. Bpifrance also supports their export activities through a wide range of products. Advice, universities, networking and acceleration programmes for start-ups, SMEs and ETIs are also part of the services offered to entrepreneurs.

Thanks to Bpifrance and its 50 regional offices, entrepreneurs benefit from a close, single and effective contact to help them meet their challenges.

For more information : <a href="www.Bpifrance.fr">www.Bpifrance.fr</a> - <a href="https://presse.bpifrance.fr">https://presse.bpifrance.fr</a> - Suivez-nous sur Twitter : @Bpifrance - @BpifrancePresse

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