



Paris, 9 June 2022

## Press release

### **Omnes is selling its minority stake in Dispam to Cube Infrastructure Managers**

After more than six years of support, the Omnes mid cap Buyout & Growth team is in exclusive talks to sell its stake in the Dispam group to Cube Infrastructure Managers. Omnes acquired its stake in Dispam in December 2015 through the Omnes Croissance 4 fund. This will be the ninth sale by that fund, generating an average multiple on its disposals of 2.8x. Finalisation of the transaction is subject to the approval of the French Competition Authority.

Dispam operates in the temperature-controlled transport and logistics sectors. It has two main areas of expertise: refrigerated transport of fresh produce and general merchandise, and integrated logistics solutions (storage, warehousing, order preparation).

Its main customers are agri-food chain manufacturers and major retailers. Dispam manages a network of seven platforms and a specialised fleet of 170 vehicles through which it was able to transport more than 1,200,000 tonnes of food products across France in 2021.

During its partnership with Omnes, Dispam's revenue grew from €68m in 2015 to €84m in 2021 through organic growth, reflecting the development of the group's territorial network thanks to the opening of three additional platforms (Athies, Mâcon and Nancy), bringing the total number of platforms to seven.

**Richard Piccini, CEO of Dispam:** "The members of the Omnes team were excellent accomplices. In addition to a successful shareholder transition, we delivered an ambitious and responsible development plan. We are very proud to have shared a journey of more than six years with this high-level team in an atmosphere of absolute mutual trust."

**Jess Wizman, Director, Omnes:** "We are delighted to have supported Dispam and its management team for more than six years. Thanks to the robustness of its processes, its strong corporate culture, its proactive CSR policy and the high standards of its top management, Dispam is undoubtedly one of the most differentiated players in the controlled-temperature transport market in France."

**Benjamin Arm, Managing Partner in charge of Buyout & Growth Capital at Omnes:**

"Dispam fits perfectly with the mid-cap profile we look for: highly differentiated, strong expertise in primary transactions, strong potential for organic growth. This transaction illustrates the relevance of our investment strategy, which we are carrying over in our new Omnes Croissance 5 fund focused on healthcare, technology and B2B services."

### **Participants:**

- **Omnes:** Benjamin Arm, Jess Wizman, Aubrey Stewart-Quinquis
- **Dispam:** Pascal Masse, Richard Piccini, Stéphan Chaumont
- **M&A advisers to the seller:** Edmond de Rothschild (Nicolas Durieux, Julien Donarier, Chaimae Merouan, Duncan Maguerez)
- **Financial advisers to the seller:** EY (Emmanuel Picard, Marion Lassus-Pigat, Nicolas Renault)
- **Legal advisers to the seller:** Richelieu Avocats (Vincent Merat, Guillaume Marguet, Domitille de Clavière)
- **ESG advisers to the seller:** Indefi (Emmanuel Parmentier, Maxence Lavolle)

### **About Omnes**

Omnes is a major private equity and infrastructure player. With more than €5 billion in assets under management, Omnes provides companies with the capital they need to fund their growth, in three key areas: venture capital, growth & buyout capital and infrastructure. Omnes is wholly owned by its employees. Omnes is committed to ESG objectives and has set up the Omnes Foundation to fund initiatives in favour of children and young people. It is a signatory to the United Nations Principles for Responsible Investment (PRI).

[www.omnescapital.com](http://www.omnescapital.com)

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