



Paris, 7 April 2022

Press release

Omnes has sold its minority stake in Intys Partners to Technology & Strategy Group

After three years of support, the Omnes Buyout & Growth mid cap team has sold its stake in Intys to Technology & Strategy Group, supported by its minority shareholder Ardian. Omnes acquired a stake in Intys in July 2019, alongside the two founders, Michel Van Hemele and Philippe Metz. This is the fund's eighth sale.

Based in Brussels, Intys is one of the leading consulting firms in Belgium. It is a multi-specialist player with recognised expertise in the healthcare, energy and financial services sectors. Its 80 clients include large corporates and leading institutional players in Belgium, Luxembourg and France. In 2021, the firm generated more than €50 million in revenue and has more than 480 employees.

During its partnership with Omnes, Intys almost doubled its sales and made two acquisitions in France: Univers Retail (a French distribution and retail consultancy) and the former French subsidiary of the Jaggaer group which specialises in the outsourcing of purchases.

Philippe Metz, CEO of Intys: “We were looking for a partner that would understand our industry and support us effectively in our organic and inorganic growth. The relevant and pragmatic nature of Omnes’ advice combined with real human qualities enabled us to accelerate strongly from day one, to structure our activities and to confidently tackle the next stage of the Intys story.”

Jess Wizman, Director, Omnes: “We are delighted to have supported Intys and its management team during these three years of sustained growth, enabling it to consolidate its presence in the French market. Intys fits perfectly with the profile of mid-caps we look to support: a primary situation with strong growth potential combined with an active acquisition policy, all driven by two experienced and talented founders.”

Participants:

- **Omnes:** Stéphane Roussilhe, Jess Wizman, Céleste Lauriot dit Prevost
- **Intys Partners:** Philippe Metz, Michel Van Hemele
- **Technology & Strategy:** Jérémie Huss, Fabrice Tricaud
- **Ardian Expansion:** Marie Arnaud-Battandier, Arthur de Salins, Thomas Grétére
- **Financial advisers to the seller:** Advance Capital (Thomas Recipon)
- **Legal advisers to the seller:** Hoche Avocats (Grine Lahreche, Sophie Millet)
- **Legal advisers to the management of Intys:** Liedekerke (Damien Conem, Charline Cogels)
- **M&A advisers:** Houlihan Lokey (Sara Napolitano, Gary Kurtz)
- **Financial advisers to the buyer:** 8 Advisory (Philippe Fimmers, Margot De Vylder)
- **Legal advisers to the buyer:** CMS (Arnaud Van Oekel, David Prynck)



About Omnes

Omnes is a major private equity and infrastructure player. With more than €5 billion in assets under management, Omnes provides companies with the capital they need to fund their growth, in three key areas: Venture Capital, Growth & Buyout Capital and Infrastructure. Omnes is wholly owned by its employees. Omnes is committed to ESG issues and has set up the Omnes Foundation to fund initiatives in favour of children and young people. It is a signatory to the United Nations Principles for Responsible Investment (PRI).

www.omnescapital.com

About Intys Partners

Created in 2007, Intys today has more than 480 employees in three countries, with a strong foothold in Belgium. The company is recognised as a major consulting partner, particularly in supporting and applying strategies.

Its activities are structured around business expertise through six brands, Intys Consulting, Intys FSA and Univers Retail in management consulting, and Intys Data, Agir, and Vadis technologies in technology consulting. This organisation makes it possible both to develop in-depth knowledge of its customers' sectors and business lines, and to share best practices in terms of strategy execution.

Its ambition is to be a partner of choice for its customers and employees, to maintain its level of operational excellence, and to have a stronger footprint in Europe, if not on other continents.

www.intyspartners.eu

About Technology & Strategy

Established in 2008, Technology & Strategy specialises in engineering, IT, digital and project management solutions. T&S supports customers with innovative development projects and also has an integrated consultancy service to meet market requirements. The group has 2,000 employees, comprising 30 nationalities across 16 branches and seven countries (France, Germany, Switzerland, Belgium, United Kingdom, Singapore and Hong Kong).

www.technologyandstrategy.com

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